

# AIM Professional Membership



## GRADING CRITERIA

### Member (AIMM)

The grade of a member is open to persons who have a record of proven management achievement over a period of three (3) years or more in position with management responsibility, such as:

- A person responsible for planning and decision making, management of people and/or management of assets or activities and financial responsibility for an aspect of the organisation.

The required period of proven management achievement may be reduced by up to three (3) years dependant on credits gained through holding approved educational qualifications appropriate to this level of management.

### Associate Fellow (AFAIM)

The grade of an Associate Fellow is open to persons who have a record of proven management achievement over a period of five (5) years in a senior management position such as:

- A chief executive, general manager or senior functional manager, who delegates authority to several other persons holding positions which require management skills of a least Member level, or
- A specialist, owner/manager, or other management skills of a similar level to those in the previous sub paragraph, who have substantial impact on the overall operations of the organisation. Those in business would also need to demonstrate entrepreneurial skills, and
- Where the applicant is employed in the public sector, the applicants public sector classification shall also meet the minimum entry of Senior Executive Services (SES) Level 1.

The required period of proven management achievement may be reduced dependant upon credits gained through holding approved qualifications appropriate to the level of management or where the applicant can demonstrate accelerated progress to senior management. Credits for educational qualifications or accelerated progress shall not reduce the three (3) year period to be served in a senior management position.

### Fellow (FAIM)

The grade of Fellow is open to persons who have a record of proven management achievement normally over a period of ten (10) years, with at least (6) of that period being served in general executive or equivalent position, such as:

- A chief executive or group/chief general manager (or divisional, regional or state general manager) of an organisation of such complexity as to require the delegation of management authority to staff of Associate Fellow level, or;
- An owner/manager who has initiated, established and developed a successful medium size or larger business, who is recognised in the community as a leader, and who has demonstrated a high level of management skills covering all aspects of the business over a period of normally not less than ten (10) years or;
- A senior specialist or other management position providing high level advice and/or services to the general executive appointments who could qualify for the award of the grade of Fellow and
- Have several outstanding career achievements, and have contributed to the profession of management in some way, either through writing, practice and achievement, or examples of excellence and;
- Where the applicant is employed in the public sector classification shall also meet the minimum entry of Senior Executive Service (SES) Level 2.

The required ten (10) year period of proven management experience may be reduced:

- By up to two years in recognition of credits allocated for educational qualification achievement appropriate to this level of management
- To a minimum of seven (7) years proven management experience where the applicant can demonstrate accelerated progress to general executive or equivalent level.



Australian  
Institute of  
Management  
WESTERN AUSTRALIA